

Ted Salmon

(336) 906-6585 | teddsalmon@gmail.com | [linkedin.com/in/ted-salmon](https://www.linkedin.com/in/ted-salmon) | github.com/tedsalmon24

SUMMARY

- Product Owner & Full-Stack Developer with 3+ years in B2B and B2C environments, combining technical expertise and leadership to deliver measurable results.
- Reduced sales process times by 84% by redesigning CPQ workflows; automated 12,000+ documents with Python-based systems, improving accuracy and speed; and led national training programs that cut onboarding time by half.
- Skilled in Agile delivery, scalable backend architecture, and UX optimization.

TECHNICAL SKILLS

- **Languages & Frameworks:** JavaScript, TypeScript, Python, HTML/CSS, EJS, LaTeX, Node.js, Express, Angular
- **Tools & Platforms:** Git, Postman, Ubuntu, jsreport, MongoDB, Mongoose, Wix, Adobe
- **Core Competencies:** System design, RESTful APIs, CPQ systems, UI/UX optimization, Agile delivery
- **Product Ownership:** Sprint planning, stakeholder engagement, requirements gathering, QA coordination

EXPERIENCE

Atlas Copco

Rock Hill, SC

Product Owner

January 2023 – Present

- **CPQ:** Reduced average quote time from 26 to 4 minutes (84% improvement) by leading CPQ tool development for 160+ users across 10+ distributor channels.
- **Leadership:** Improved onboarding satisfaction by 63% by designing and launching a national training program for all internal & external platforms.
- **Scripting:** Increased document accuracy and access speed by 97% by creating a Python-based automation system generating 12,000+ dynamic documents.
- **Web Development:** Enhanced communication reach by developing and maintaining internal and distributor-facing portals.
- **Backend Development:** Managed QA workflows and API integrations, ensuring consistent feature delivery and system reliability.
- **Engagement:** Represented product team at national trade shows, providing live CPQ support and technical presentations.

Atlas Copco

Rock Hill, SC

Web App Designer

August 2022 – January 2023

- **Backend Development:** Reduced server response times globally by refactoring 88% of legacy backend code, enabling faster feature rollouts.
- **DBMS:** Improved document management for 100+ product lines by restructuring database and file architectures.
- **Quality Assurance:** Increased UX consistency by creating internal QA frameworks and standardizing UI components.

PROJECTS

WebByTed

Charlotte, NC

HTML/CSS, Adobe, Wix Studio

2025

- Designed, built, and launched a portfolio-driven web development business | webbyted.com

Runner's Marketplace

UNCC

Node.js, Express.js, EJS, MongoDB, Mongoose, Postman

2025

- Developed a secure MVC web application with file uploads, validation, and rate limiting; ensuring usability and system resilience.

EDUCATION

M.S. in Computer Science, Systems and Networks

Charlotte, NC

University of North Carolina at Charlotte

August 2024 - Expected December 2026

- 4.0 GPA

B.A. in Computer Science, Information Technology, *cum laude*

Charlotte, NC

University of North Carolina at Charlotte

January 2019 - December 2022

- Chancellor's List (2x), Dean's List, Honor Society Candidate
- 3.51 GPA

LEADERSHIP AND AWARDS

- Led multiple half marathon pace groups to 1:40 finishes, helping thousands of runners achieve personal bests
- Achieved a personal record half marathon time of 1:27:19 (6:40/mile pace)
- Served as collegiate Golf and Soccer Team Captain; maintained a handicap of 4